



産業用ロボットの市場動向

2019年11月12日（火） 5:30 PM – 8:45 PM

イベント概要

世界中のあらゆる産業でオートメーションが大規模に導入されている。このオートメーションを可能にしているのがロボットであり、経済的にも大きなインパクトを与えている。産業用ロボット市場は2012-2013年以降年率19%で成長しており、少なくとも2025年までは二桁成長を続けると期待されている。現在の産業用ロボットの市場動向をパネリストと共に議論する。このプログラムで取り上げる主なトピックは、現在の市場状況、技術動向、スタートアップの顧客獲得戦略、ロボット大手とスタートアップの協業、知財戦略、産業用ロボットの市場予測等。

パネリスト: **Joseph Melnik** — Partner, Jones Day
Samir Menon — CEO, Dexterity
Toshiya Otani — Managing Director, Translink Capital
Nuno Gonçalves Pedro — Founder, Managing Partner, Strive Capital
Christiana Xu (*Moderator*) — Project Director, Kawasaki Heavy Industries (USA), Inc.

日時: **2019年11月12日（火）**
登録/ネットワーキング: 5:30 PM – 6:00 PM
プログラム: 6:00 PM – 8:00 PM
ネットワーキング: 8:00 PM – 8:45 PM

会場: **Jones Day**
1755 Embarcadero Rd, Palo Alto, CA 94303, USA

参加費用: \$15: Early Bird 10月24日（木）11PM PST迄にお申し込みの先着30名様
\$20: Regular Registration 11月8日（金）11 PM迄にお申し込みの方
\$35: Late Registration 11月10日（日）正午までにお申し込みの方
\$50: 当日券（お席に限りがございますのであらかじめご了承ください）
会場にて軽食やお飲物などをご用意しております

お申込み: <http://www.keizai.org>

Featured Panelists and Moderator



Joseph Melnik, *Partner, Jones Day*

Joe's practice is focused on technology licensing, technology commercialization, and other technology-related transactions. Joe counsels clients on complex transactions related to a broad range of technologies including software, semiconductors, energy, data and network security, and consumer devices. He negotiates and structures license agreements, joint ventures, joint development agreements, strategic alliances, services, supply, and various other agreements for domestic and global projects. Joe also advises companies of all sizes on the development and implementation of strategies for maximizing the benefits of technology transactions; advising on intellectual property issues that arise in connection with corporate transactions, such as mergers and acquisitions.



Samir Menon, *CEO, Dexterity*

Samir is an entrepreneur working to transform robots from hard-wired automatons into collaborative helpers who do our repetitive work. He has expertise in robotics, control, modeling, and human-robot skill transfer. In the past, he has worked across the robotics spectrum, from machining to control theory, and has designed and built numerous robots.

Samir is presently the CEO of Dexterity, a robotics startup that he helped found. He holds an M.S. and a Ph.D. in Computer Science from Stanford University, and a B.Tech in Information Technology from the Indian Institute of Information Technology, Allahabad.



Toshiya Otani, *Managing Director, Translink Capital*

Toshi is Co-Founder and Managing Director of TransLink Capital. Toshi invests in cloud, mobile Infrastructure, and IoT companies with an enterprise focus. His active current investments include Nexenta, Noom, Notion, Rescale, Skymind, Top Flight Technologies and Workspot. Noteworthy past investments include CliQr (ACQ: Cisco), CloudOn (ACQ: Dropbox), deCarta (ACQ: Uber), Guavus (ACQ: Thales), and Wildfire (ACQ: Google). Prior to TransLink, Toshi was President of Hikari Tsushin's VC operation. Toshi was Senior Vice President of Everypath served as General Manager for Japan. Toshi started his career at Mitsubishi Corporation, where he spent 10 years in various operating roles.

Toshi holds an MBA from Stanford Business School and a B.S. in Mechanical Engineering from Keio University.



Nuno Gonçalves Pedro, *Founder, Managing Partner, Strive Capital*

Nuno is the Managing Partner & Founder of Strive Capital, the Bay Area's first quant VC. Nuno is also Grishin Robotics' Venture Partner. Grishin Robotics is a series A and B Sand Hill firm focused on Robotics and Smart Hardware with investments in companies such as Zume, Starship, Starsky Robotics, Occipital, Zipline, Ring (sold Amazon).

He has had a 20+ year career as Product Manager, Operator, Investor and Board member in the Bay area, Europe and Asia, and was previously Senior Expert and member of APAC leadership team at McKinsey. He is also a guest lecturer at Stanford and Berkeley.



Christiana Xu (Moderator), *Project Director, Kawasaki Heavy Industries (USA), Inc.*

Christiana Xu represents the venture arm of Kawasaki Heavy Industries, Bay Area. She has been KHI's first Project Director of Innovation since 2016, leading projects in the areas of Industrial Internet of Things, industrial applications of AI, mobility, and advanced manufacturing.

Christiana started her career at KHI's headquarters in Tokyo, Japan (2014), as an accounting manager for international subsidiaries. Prior to relocating to the US, she provided support to the development of KHI's robotics business in the Middle East.

Christiana holds a Master of Commerce degree in Marketing from Waseda University, Japan. She also volunteers as a program manager at Keizai Silicon Valley.



Founded in 1990, Keizai Silicon Valley US-Japan Business Forum is an all-volunteer business and professional networking organization based in the San Francisco Bay Area. Its primary purpose is to provide opportunities for executives and professionals to develop the knowledge and human networks for Successful US-Japan Business.

